



# TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS

## MATC Program: BUSINESS MANAGEMENT

Lakeland College Program: Business Administration-Management Emphasis

Minimum GPA for admission: 2.0

Initial effective date:

### General Education Courses

MATC			Lakeland College		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication	3	GEN 110	Composition I	3
10-804-144	Math of Finance	3		An elective course	3
10-809-195	Economics	3	ECN 220	Principles of Macroeconomics/A Social Sciences course	3
10-801-198	Speech	3	COM 111	Fundamentals of Public Speaking	3
10-809-197	Contemporary Amer Society	3		A Social Sciences course	3
10-809-199	Psychology of Human Relations	3		A Social Sciences course	3
10-102-104	Business Statistics	3	MAT 220	Probability & Statistics/A Mathematics course	3
20-809-276	Business Ethics --OR--	3	PH 232	Ethics / A Religion/Philosophy Course	3
10-809-166	Intro to Ethics: Theory & Application				
<b>Total general education credits earned:</b>		<b>24</b>	<b>Total general education credits accepted:</b>		<b>24</b>
Total transferable general education credits:		24			

### Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-101-111	Accounting 1- Principles	4	ACC 210	Financial Accounting Principles	4
10-102-134	Business Organization and Management	3	BUS 150	Pathways to Success: Intro to Business	3
10-116-145	Introduction to Human Resources	3	BUS 380	Human Resources Management	3
10-103-133	Excel-Beginning	1		An elective course	1
10-102-135	Project Management	3		A business elective	3
10-102-114	Business Communication	3		A business elective	3
10-102-143	Management Techniques	3	BUS 330	Management Principles	3
10-116-168	Employment Law --OR-- Concentration course*	3		A business elective	3
				Dependent on course chosen*	
10-101-118	Management Accounting	4	ACC220	Managerial Accounting Principles	4
10-103-139	Excel-Intermediate	1		An elective course	1
10-114-126	Corporate Finance	3	BUS 340	Business Finance	3
10-104-102	Marketing Principles	3	BUS 350	Marketing Principles	3
10-102-132	Leadership for Business Excellence	3		A business elective	3
10-102-133	Business Trends and Topics	3		A business elective	3
	Elective or concentration course*	3		Dependent upon course chosen	3
<b>Total occupational course credits earned:</b>		<b>43</b>	<b>Total occupational course credits accepted:</b>		<b>43</b>
<b>Elective credits allowed:</b>		<b>0</b>	<b>Elective credits allowed:</b>		<b>0</b>
<b>Total credits required for graduation:</b>		<b>67</b>			
<b>Total transferable credits:</b>		<b>67</b>	<b>Total credits accepted at Lakeland College:</b>		<b>64-67*</b>

### Courses needed to complete degree at Lakeland College through the Evening, Weekend & Online program:

Course No.	Course Title	Credits
GEN 112	Composition II	3
Complete a minimum of 3 credits from 4 of the following 5 categories (12 credits)		
	Art, Music and Theatre	
	Natural Science	
	History/Political Science	
	Literature and Writing	
	World Languages	
	Core II: Exploring the Human Condition	3
	Core III: Shaping the Future (Writing Intensive)	3
ECN 230	Principles of Microeconomics	3
BUS 301	Management Information Systems	3
BUS 410	Business Law I	3
BUS 491	Business Policy & Strategy (WI)	3
BUS 425	Retail Management	3
BUS 445	Logistics & Supply Chain Management	3
BUS 455	Entrepreneurial Management	3
	Elective credits	11 to 14
<b>Total credits needed at Lakeland College to complete degree through evening, weekend &amp; online program:</b>		<b>53-56</b>
Additional course requirements to complete degree through traditional undergraduate program:		
BUS 200	Business and Professional Protocol	2
BUS 400	Business Internship	3
	Elective credits	3 to 6
<b>Total credits needed at Lakeland College to complete degree through traditional undergraduate program:</b>		<b>53-56</b>

#### Notes:

Transfer information assumes completed associate's degree.  
\*Course dependent on associate degree choice of courses.

Minimum credits required is 120.  
Elective credits may be needed to reach required 120.