



**Credit Transfer Pathway**  
**FVTC Program: 101961 - Management Development**  
**Lakeland College Program: B.A. Business Administration-  
Management Emphasis**  
**Academic Year: 2014-15**



FVTC			Lakeland College		
Course No.	Course Title	Credits	Course No.	Course Title	Credits
<b>Technical Studies</b>					
10-102-112	Business, Introduction to	3	BUS 150	Introduction to Business	3.00
10-104-151	Marketing 1, Principles of	3	BUS 350	Marketing Principles	3.00
10-116-104	Labor Relations	3	BUS 368	Employee & Labor Relations	3.00
10-116-193	Human Resources Management	3	BUS 380	Human Resources Management	3.00
10-196-110	Cost Controls and Budgeting	3		An elective course	3.00
10-196-121	Safety, Principles of	2		An elective course	2.00
10-196-131	Problem Solving	2		An elective course	2.00
10-196-139	Employee Training and Development	3		An elective course	3.00
10-196-171	Management Development Field Study	1		An elective course	1.00
10-196-190	Leadership Development	3		An elective course	3.00
10-196-191	Supervision	3	BUS 330	Management Principles	3.00
10-196-192	Managing for Quality	3		An elective course	3.00
10-623-194	Introduction to Six Sigma	3		An elective course	3.00
10-623-195	Lean Tools	2		An elective course	2.00
<b>Total Technical Studies Credits:</b>		<b>37</b>	<b>Transferable Technical Studies Credits:</b>		<b>37.00</b>
<b>General Studies</b>					
10-801-195	Written Communication	3	GEN 110	Composition I	3.00
10-801-196	Oral/Interpersonal Communication	3	COM 111	Fundamentals of Public Speaking	3.00
10-804-123	Math w Business Apps	3		An elective course	3.00
10-809-172	Introduction to Diversity Studies	3		An elective course/A Social Sciences course	3.00
10-809-195	Economics	3	ECN 220	Principles of Macroeconomics/A Social Sciences course	3.00
10-809-196	Intro to Sociology	3	SOC 100	Introduction to Sociology/A Social Sciences course	3.00
10-809-199	Psychology of Human Relations	3		An elective course/A Social Sciences course	3.00
<b>Total General Studies Credits:</b>		<b>21</b>	<b>Transferable General Studies Credits:</b>		<b>21.00</b>
<b>Total Electives Credits:</b>		<b>6</b>	<b>*Transferable Elective Credits:</b>		<b>6.00</b>
<b>Total credits needed at FVTC to complete degree:</b>		<b>64</b>	<b>Total credits accepted:</b>		<b>64.00</b>



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### Notes:

\* Elective credits accepted are dependent upon FVTC course(s) taken.

^ MAT 220 at Lakeland can fulfill the Mathematics category in the Lakeland General Studies sequence.

Additional courses to be taken at Lakeland College		
Course No.	Course Title	Credits
GEN 112	Composition II	3.00
MAT 130	Intermediate Algebra	3.00
3 semester hours of coursework from 6 of the following 7 categories:		18.00
	Art, Music, Theatre	
	History and Political Science	
	Mathematics	
	Natural Sciences	
	World Languages	
	Literature and Writing	
	Philosophy and Religion	
GEN 3XX	A Core II course	3.00
GEN 4XX	A Core III course	3.00
ACC 210	Financial Accounting Principles	3.00
ACC 220	Managerial Accounting Principles	3.00
BUS 301	Management Information Systems	3.00
BUS 340	Principles of Business Finance	3.00
BUS 410	Business Law I	3.00
BUS 491	Business Policy and Strategy (Writing Intensive)	3.00
ECN 230	Principles of Microeconomics	3.00
MAT 220	Probability and Statistics^	3.00
BUS 425	Retail Management	3.00
BUS 445	Logistics and Supply Chain Management	3.00
BUS 455	Entrepreneurial Management	3.00
<b>Credits from Lakeland College (Evening, Weekend, and Online Program:</b>		<b>63.00</b>
<b>Credits from FVTC:</b>		<b>64.00</b>
<b>Total credits needed to complete Lakeland College degree in the Evening, Weekend and Online program:</b>		<b>127.00</b>
Additional credits required to complete Lakeland Colleges traditional undergraduate program:		
BUS 200	Business and Professional Protocol	2.00
BUS 400	Business Internship	3.00
<b>Total Credits to complete the traditional undergraduate program:</b>		<b>132.00</b>